

Keller Group plc

Interim Results

Half year ended 30 June 2006

August 2006



Highlights

- Sales of £450.0m (2005: £335.0m) up 34%, mainly organic
- Record H1 operating margin of 7.9% (2005: 5.2%)
- Good first time contributions from recent acquisitions
- Profit before tax up 114% to £33.4m (2005: £15.6m)
- Earnings per share up 135% to 30.3p (2005:12.9p)
- Interim dividend increased by 11% to 4.2p (2005: 3.8p)
- £9.6m acquisition of Piling Contractors in Australia announced last week



Profit and Loss Account

£m	June 2006	June 2005	% change	Full Year 2005
Turnover	450.0	335.0	+34%	731.0
Operating profit	35.7	17.6	+103%	53.1
Interest	(2.3)	(2.0)		(4.3)
Profit before tax	33.4	15.6	+114%	48.8
Taxation	(13.1)	(6.2)		(19.8)
Profit after tax	20.3	9.4		29.0
Minority interests	(0.4)	(1.0)		(1.7)
	19.9	8.4		27.3
Earnings per share	30.3p	12.9p	+135%	41.8p
Dividends per share (declared)	4.2p	3.8p	+11%	12.0p

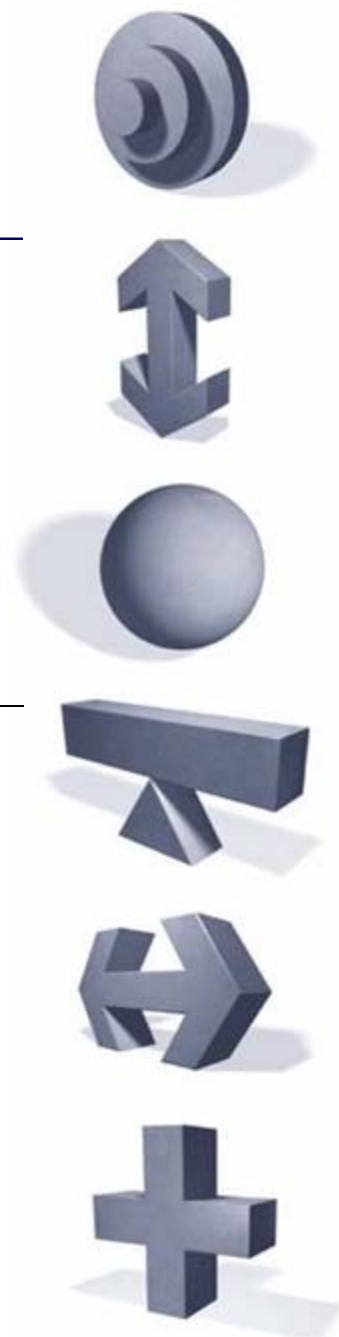
- 26% like-for-like organic growth
- Average US\$ rate of \$1.79 (2005: \$1.87)
- Results helped by £5m of one-off claims income and benign winter weather in US
- Effective tax rate 39% (2005 full year: 41%)



Regional Analysis

£m	June 2006			June 2005		
	Sales	Operating Profit	Margin	Sales	Operating Profit	Margin
UK	60.0	0.9	1.4%	46.1	0.4	0.9%
USA	241.1	27.8	11.5%	177.7	13.6	7.6%
Europe/Overseas	125.8	7.0	5.6%	93.8	4.6	4.9%
Australia	23.1	2.2	9.7%	17.4	0.7	4.1%
	450.0	37.9	8.4%	335.0	19.3	5.8%
Central costs	-	(2.2)		-	(1.7)	
	450.0	35.7	7.9%	335.0	17.6	5.2%

- Sales growth of > 30% in all geographic regions
- Record underlying Group first-half operating margin
- Excellent result from all four US businesses
- Strong growth across Europe & Overseas



Half Year Trends

	2004		2005		2006
	H1	H2	H1	H2	H1
Sales	294.1	301.8	335.0	396.0	450.0
<i>Sales Growth</i> ⁽¹⁾	13%	10%	15%	31%	31%
Operating Profit:					
Reported	13.2	20.7	17.6	35.5	35.7
Adjustments ⁽²⁾ ⁽³⁾	-	-	-	(7.0)	(8.0)
Normalised	13.2	20.7	17.6	28.5	27.7
Operating Margin:					
Reported	4.5%	6.9%	5.2%	9.0%	7.9%
Normalised	4.5%	6.9%	5.2%	7.2%	6.2%

- (1) Sales growth over comparable prior year period on a constant currency basis
- (2) 2005 H2 adjustment an estimate of “exceptional” profits on large US contracts
- (3) 2006 H1 adjustments an estimate of one-off claims income and benign US winter weather



Group Balance Sheet

£m	June 2006	June 2005	December 2005
Goodwill/intangibles	58.9	53.5	55.7
Property, plant & equipment	93.5	79.7	90.4
	152.4	133.2	146.1
Inventories	25.7	23.7	24.4
Debtors	236.0	182.3	194.6
Creditors	(204.3)	(144.3)	(168.5)
Working capital	57.4	61.7	50.5
Capital employed	209.8	194.9	196.6
Long term creditors	(12.8)	(3.7)	(6.5)
Employee benefits	(15.5)	(15.6)	(21.1)
Tax	(7.3)	(11.5)	(10.9)
Net debt	(47.6)	(65.3)	(40.9)
Net assets	126.6	98.8	117.2

- Year on year reduction in working capital, despite strong sales growth
 - working capital ratios continue to improve
- UK pension scheme one-off £4m contribution in H1



Cash Flow Statement

£m	June 2006	June 2005	Full Year 2005
Cash from operating activities	28.8	13.8	73.4
Capex – net	(11.9)	(3.7)	(13.9)
Tax	(15.9)	(5.9)	(18.8)
Interest	(2.2)	(1.8)	(3.8)
Free Cash Flow	(1.2)	2.4	36.9
Dividends*	(6.2)	(5.7)	(8.1)
Acquisitions	(5.9)	(1.9)	(7.8)
Net cash flow	(13.3)	(5.2)	21.0
Other	6.6	(1.4)	(3.2)
Opening net debt	(40.9)	(58.7)	(58.7)
Closing net debt	(47.6)	(65.3)	(40.9)

* Includes dividends paid to minorities

- Cash from operations stated after £4.0m one-off pension contribution
- Increased capex reflects recent strong organic growth
- Acquisitions in 2006 mainly relates to Phi
- £9.6m spent on Piling Contractors in August 2006



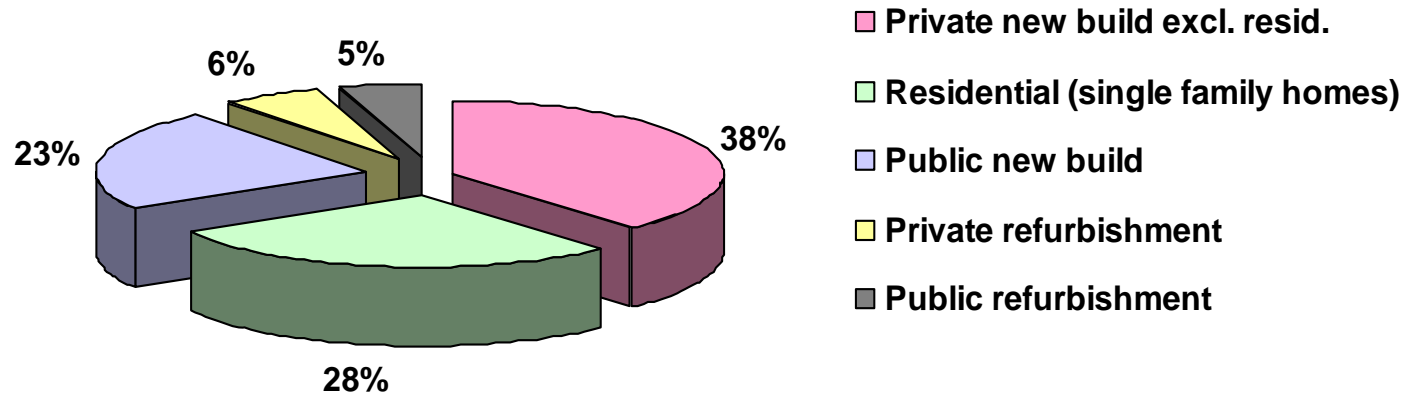
2006 Guidance

- Excellent start to H2
 - aiming to repeat exceptional 2005 H2
 - full-year result expected to exceed current expectations
- US \$ translation impact: 5c change in average rate – circa £1.5m
 - budgeted rate £1 = US \$1.85
- Expected effective tax rate of circa 39%
- Working capital inflow in H2
- Net debt to reduce by year end in line with usual seasonality



North American Markets

Analysis of Sales (2005) by market sector



- Growth in commercial and public infrastructure sectors remains strong
- National slowdown in US residential market, but:
 - New-build permits* indicate continued growth in Texas
 - Market-leading position and product substitution opportunities
- Demographic forecasts imply a positive long-term outlook for all US construction

**US Census Bureau June 2006 year to date, housing permits for one-unit structures*

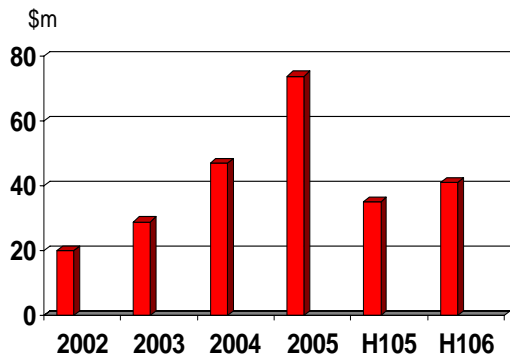


North America – Highlights

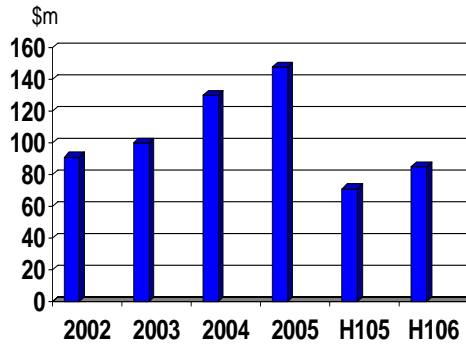
- All four businesses performed well in good market conditions
 - market share gains and significant margin enhancement
- Hayward Baker regions all performed very well
 - contribution from Donaldson surpassed expectations
- Good progress on large Case contracts
- Excellent performance from McKinney
 - synergies with Case continue to develop
- Suncoast sales significantly up on H1 2005
 - both slab-on-grade and commercial high rise products



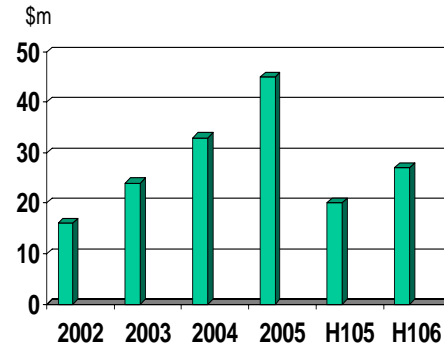
Suncoast – Regional Growth



■ WEST



■ CENTRAL



■ EAST



■ = Slab on grade States



North America – Case Studies



Hayward Baker
Dry soil mixing
Levee reconstruction
Buras, Louisiana



Hayward Baker
Dry soil mixing & jet grouting
New flood defence gates
New Orleans, Louisiana



North America – Case Studies



Case
Large diameter piles
Goldman Sachs HQ
Lower Manhattan, NY



Europe & Overseas – Highlights



- Improved performance from Germany reflecting strengthening market
- Excellent result in France, in a buoyant market
- Further strong sales growth in Spain
 - some margin slippage in H1
- Sales in Eastern Europe up 50% on H1 2005
- Middle East working at full capacity



Europe & Overseas – Case Studies



Keller-Terra, ground improvement with stone columns, Campa de los Ingleses, Bilbao



Artist's impression of Universal (oil) Terminal, Jurong Island, Singapore



Vibro compaction in progress at Universal Terminal, Jurong Island, Singapore



United Kingdom

- Makers result improved from H2 2005
 - cost base reduced in spite of increased volumes
 - Martech division sold
- Good performance from KGE
 - foundation support division very busy
 - geotechnical division quieter, but outlook improving
 - good first time contribution from Phi



United Kingdom - Phi



Timber crib wall during construction



Blackwood retail development, Gwent

- KGE's existing earth retention division now integrated into Phi
- Good national coverage
- Cross-selling products with the other KGE divisions



Australia

- Excellent first half
 - very strong market conditions
 - sales up 30% on H1 2005
 - operating profit trebled
- Ground engineering business, in its third year, trading profitably
 - illustrates transfer of skills & technology across regions
- Acquisition of Piling Contractors in August
 - strong in sectors where Keller was under-represented
 - consolidates market leadership in Australia



Australia – Piling Contractors



Bored piles
Inner northern busway
Brisbane



Various piling
Major road/bridges
Northern NSW



Strategy

- **Our strategic intent**

- To continue our long term track record of growth within specialist ground engineering markets

- **Our current position**

- The undisputed market leader in North America & Australia
 - Keller has < 20% market share of fragmented U.S. market
- A market leader in many European countries
- Leading position in ground improvement in many Middle & Far East countries

- **Our strategic execution**

- Continued organic growth
 - regional expansion and transfer of technology
- Selective acquisitions



Recent Acquisitions > £5m

Company	Date acquired	Total investment	Sales in year of acquisition	Forecast sales in 2006	CAGR
Suncoast	Oct 2001	\$90m	\$134m	\$300m	18%
Keller-Terra*	Dec 2002	€14m	€22m	€75m	36%
McKinney	Dec 2002	\$30m	\$60m	\$105m	15%
Donaldson	Sep 2005	\$12m	\$40m	\$50m	25%
Phi	Apr 2006	£6m	£10m	n/a	n/a
Piling Contractors	Aug 2006	A\$28m	A\$50m	n/a	n/a

* 51% owned

- Excellent organic growth achieved post acquisition

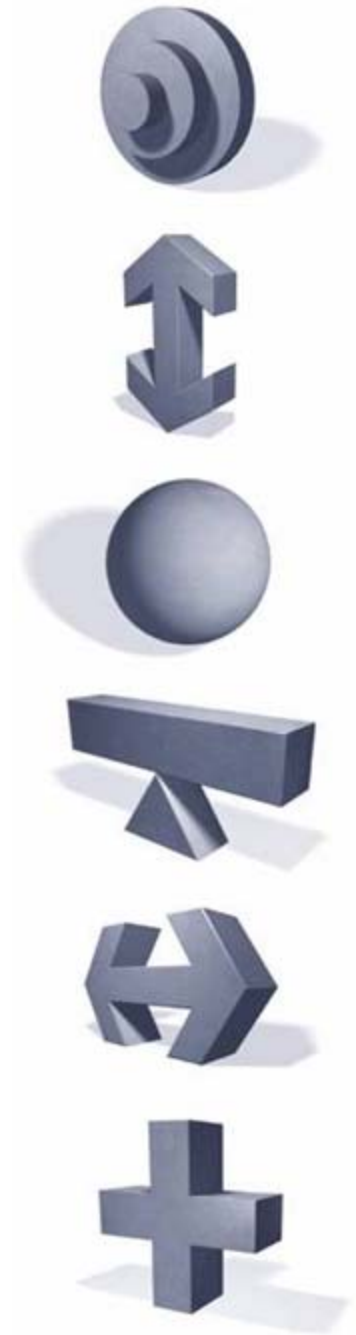


Outlook

- US commercial and infrastructure markets continue to grow
 - Suncoast growth beginning to slow
- Other main markets remain good
- Further bolt on acquisition opportunities going forward
- Group order book about six months' budgeted sales
- 2006 will be another outstanding year



Appendix



Ground Engineering Worldwide

Activities

- Piling (35%)*
- Ground improvement (25%)*
- Speciality grouting (14%)*
- Post-tension concrete (20%)*
- Structural refurbishment (6%)*

Applications

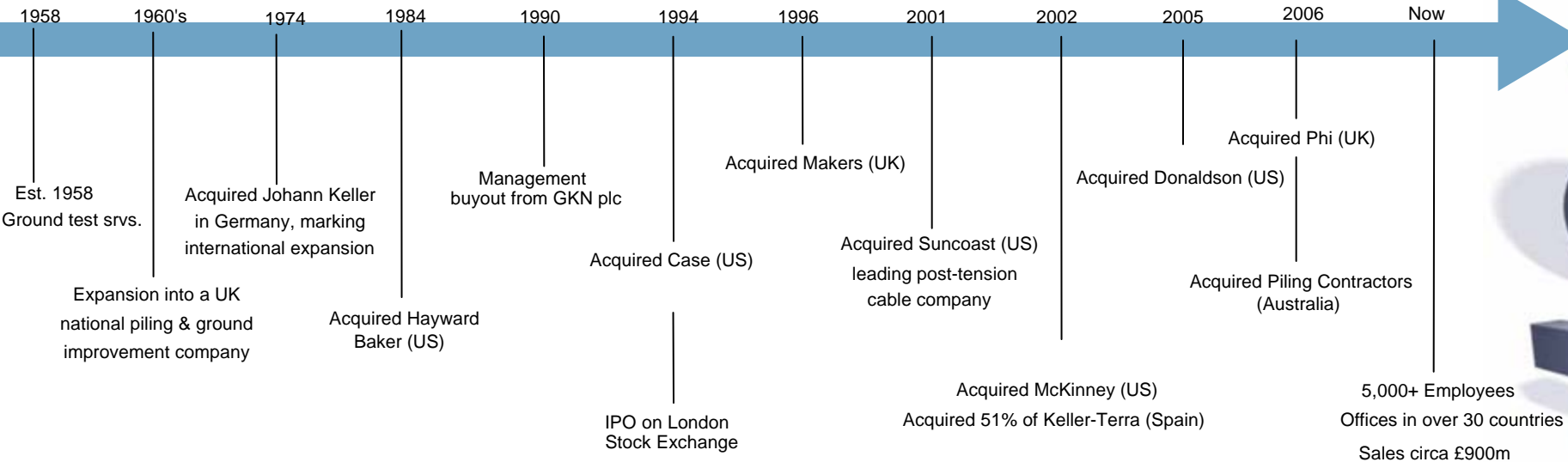
- Foundation support
- Earth retention
- Seismic risk protection
- Foundation support
- Control of building settlement
- Groundwater control
- Slab-on-grade foundations
- High rise structures
- Local authority housing
- Concrete repair; car parks, water



*% of 2005 turnover



Keller's History



- Only larger and most recent acquisitions shown



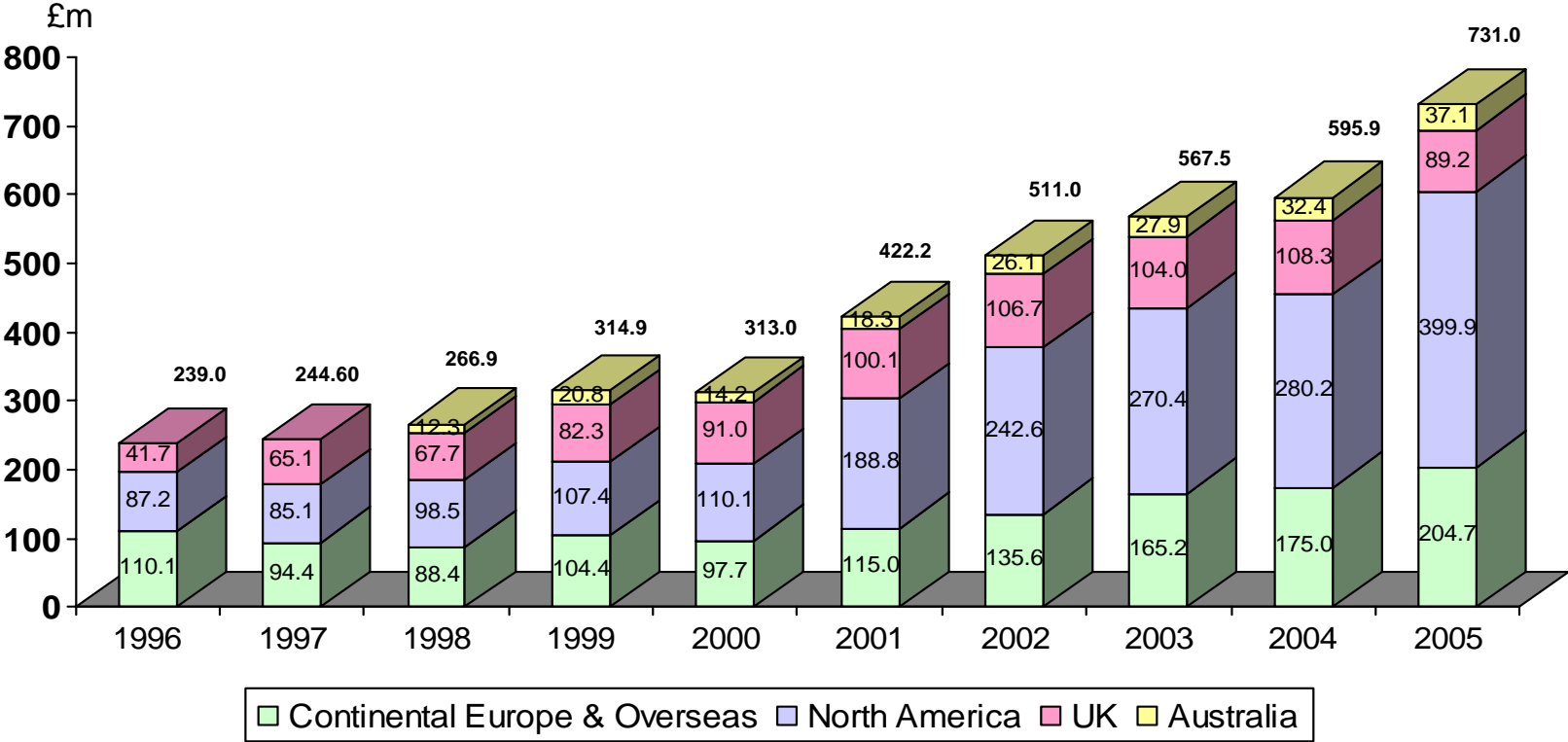
Our Business Model

- Specialist with a tight focus
- Experienced people with deep industry knowledge
- Global business, but with strong local knowledge
- Well balanced with broad markets and customer base
- Broad range of industry-leading technologies and processes
- Good long-term growth record and prospects

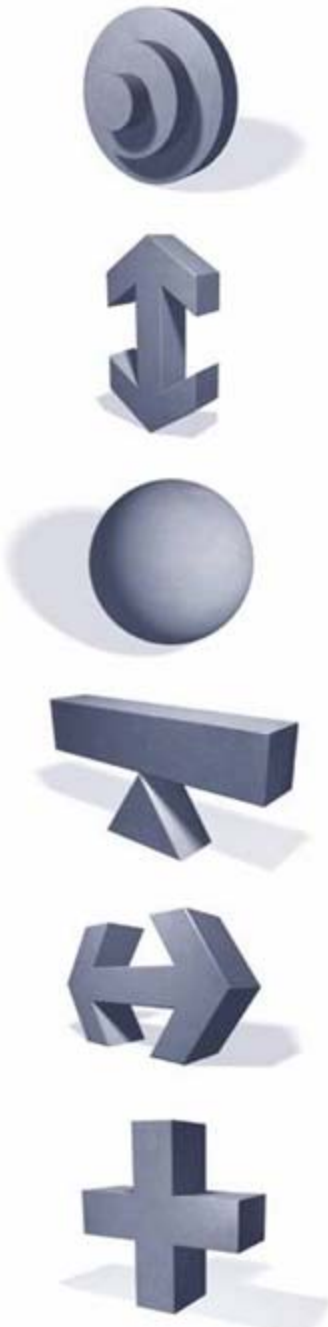


Financial Performance

Turnover 1996 - 2005

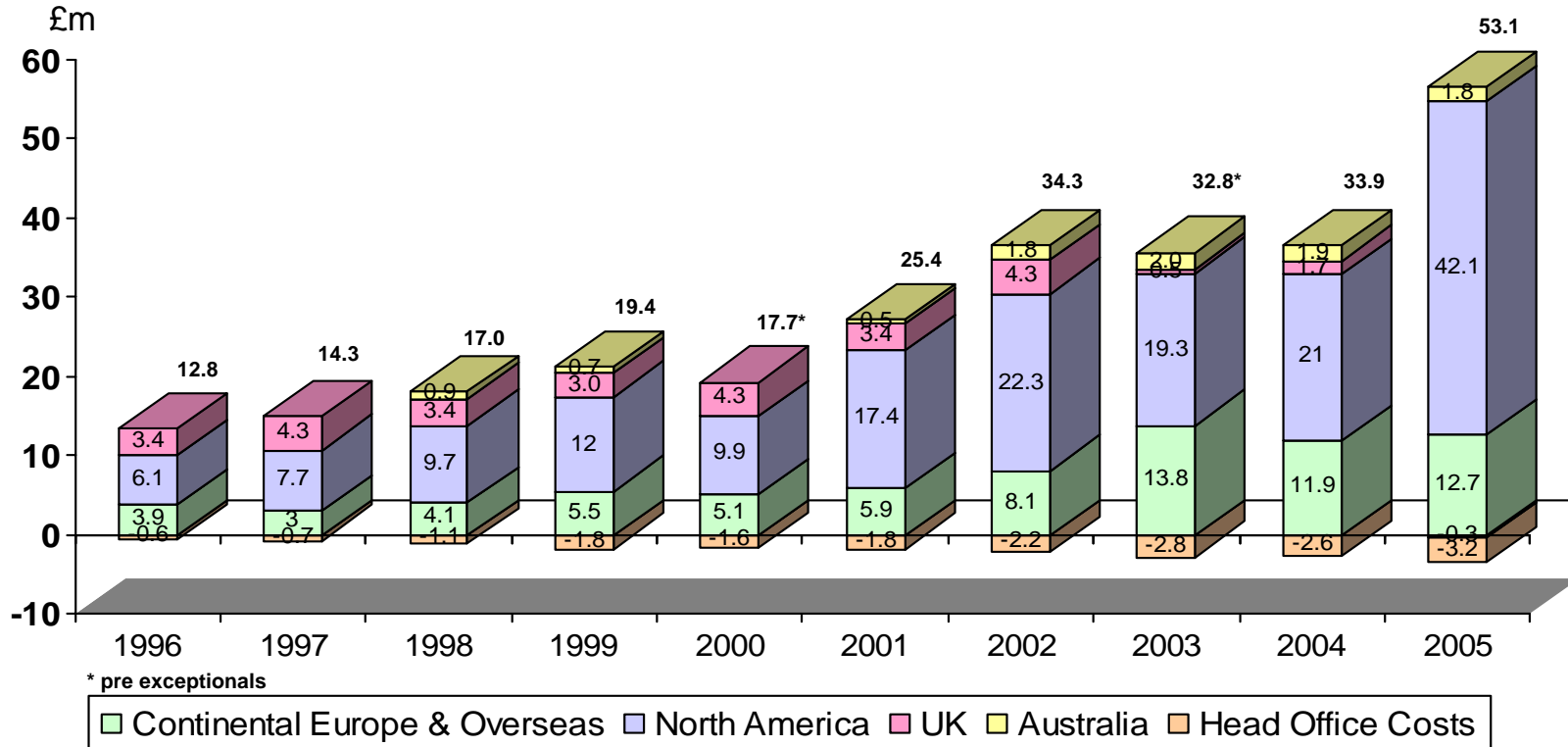


- Compound annual growth rate of 13%



Financial Performance (cont)

Operating Profit 1996 - 2005

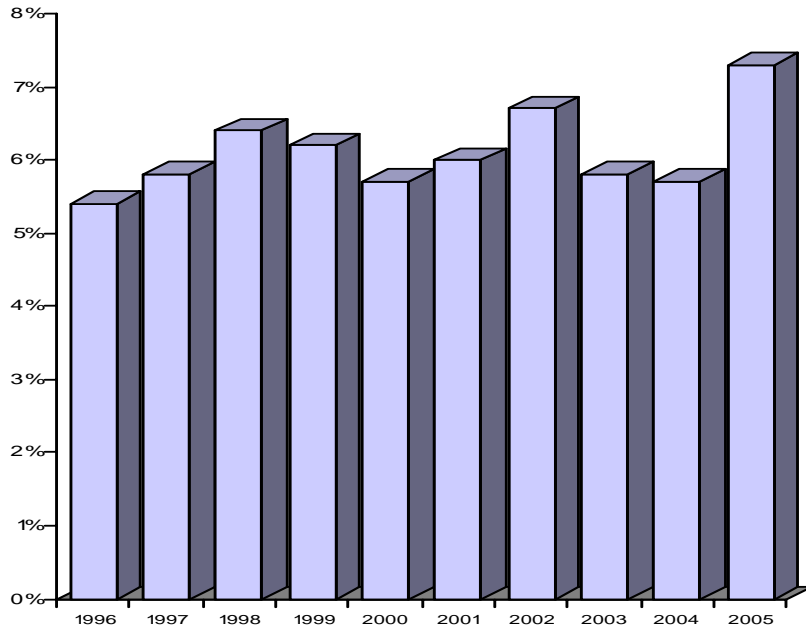


- Compound annual growth rate of 17%

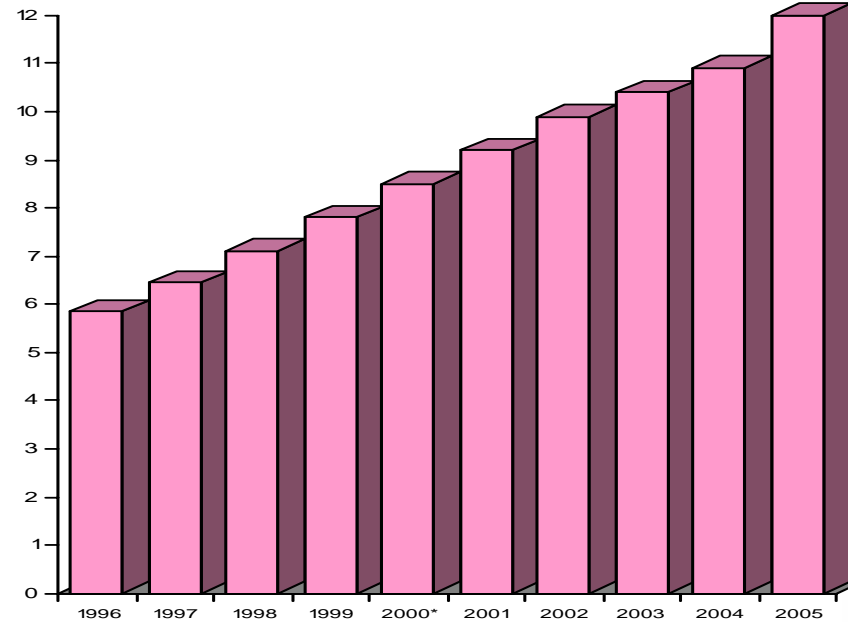


Financial Performance (cont)

Operating margin



Dividend per share



- Industry leading margins
- Uninterrupted dividend growth

